

XRoads Networks

XROADS NETWORKS CASE STUDY

Meyn Food Processing – Manufacturer

This customer, founded in 1959 in the Netherlands, is one of the world's largest leading manufacturers of systems and equipment for the poultry and convenience food processing industry with over 20 subsidiaries around the world.

"XRoads Networks clearly has a superior alternative to an MPLS deployment. With the ability to combine inexpensive broadband connections for 99.999% reliability, built-in site-to-site application performance management, and the inherent cost savings... there is no comparison."

Project Overview

The Needs

Provide a large manufacturing company with a cost savings solution for ensuring responsiveness and redundancy for over 20 global sites.

The Solution

Deployment of the EdgeXL appliance.

The Results

Cost savings of over \$10,000 per month, improved response times for mission critical applications, unmatched 99.999% reliability and automated VPN failover within seconds.

XRoads Networks improves responsiveness and site-to-site reliability while reducing costs for large manufacturing company

About This Customer

This customer has over 20 major facilities around the world with a number of branch offices in several countries including the US..

The Challenge

The customer required a simple method to ensure high availability between each subsidiary, as well as connectivity to the central offices in the Netherlands. Existing VPN technology was not providing the responsiveness they needed and provided no solution in terms of redundancy..

The Solution

After looking at several options, Meyn decided to go with the Edge product line as it was the only solution which met their three primary requirements for this new deployment: 1) It must be as secure as existing IPSec-based VPN technology, 2) It must provide improved responsiveness for large file transfers, and 3) It must deliver a completely reliable solution with the ability to automatically failover in the event of a network outage.

The Edge platform delivered on each of their primary goals and offered another unexpected benefit. With the lowest ROI in the industry Meyn achieve payback on the equipment outlay within a short six months while saving over \$500 per site/per month in connectivity fees.

"We needed to replace our existing SonicWall solution as it did not provide the application shaping and redundancy capabilities that we required. Your solution appears to be exactly what we are looking for and is competitively priced."

Evgeny Limarenko – System Administrator, Meyn Food Processing